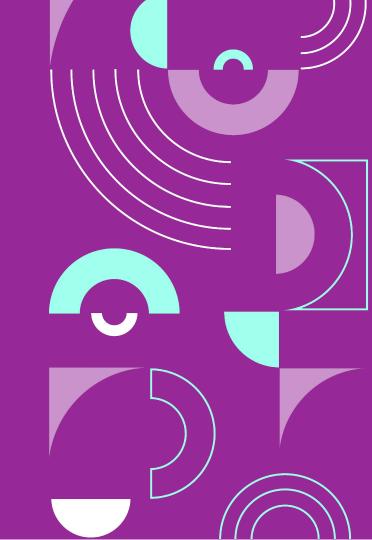


## Analysis of the IT Talent Demand in LATAM.

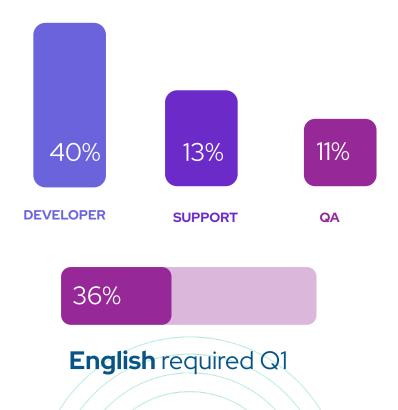
Q12023



Lic. Sofia Maradei · smaradei@busquedasit.com CEO



#### Top 3 demanded positions.



At Búsquedas IT, we analyzed over 80 in-demand positions to understand labor trends in technology. In Q1 2023, the demand for talent increased by 12% compared to Q4 2022.

- - 36% Intermediate/advanced conversational English is considered a mandatory requirement.
  - 64% Did not require a high level of English since the roles involved interacting with Spanish-speaking teams.



#### Top 3 demanded technologies.



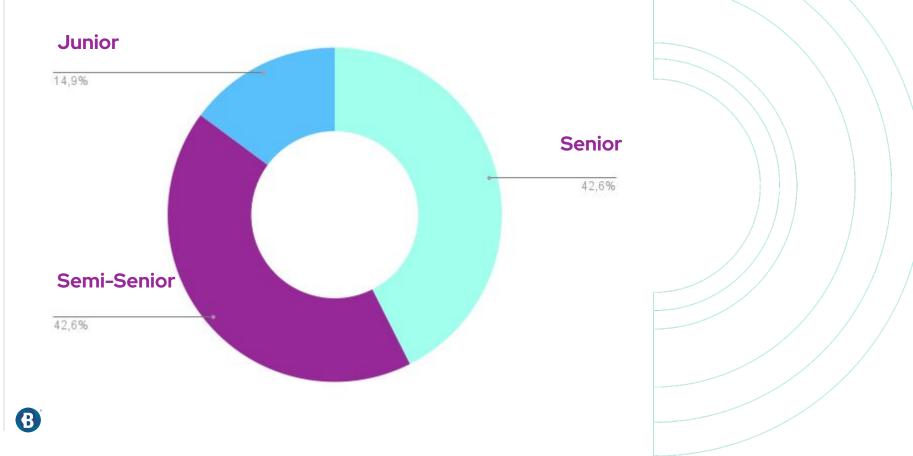
#### **Countries** where we selected talent.

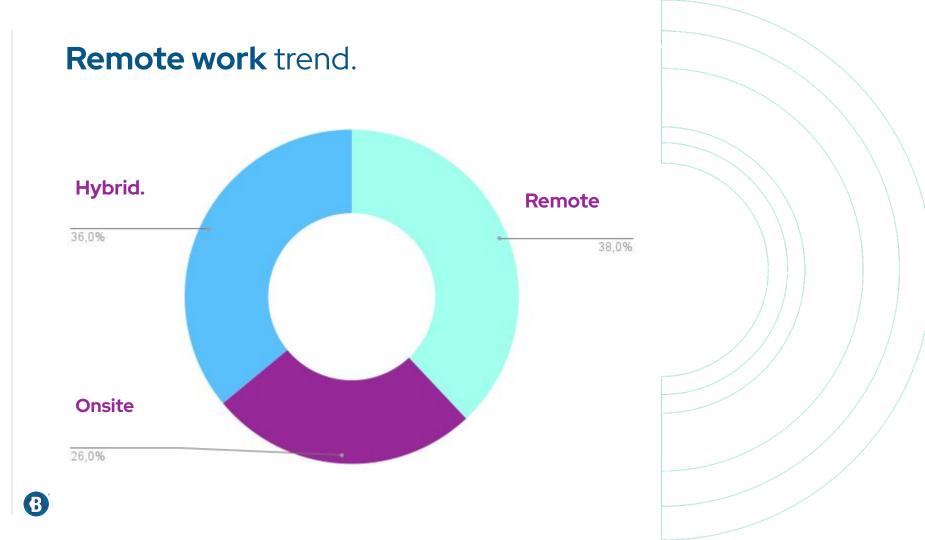












### Q1 demand Overview.

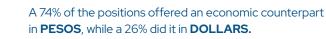
73% of the companies for which we seek talent are of national origin **(URUGUAY),** followed by companies based in **USA** with 21%.

73% Uruguayan Companies.21% U.S. Companies.



The main form of contracting in this Q1 has been **DEPENDENCY RELATIONSHIP** in 66% and 34 % in **CONTRACTOR** mode.

66% Dependency Relationship.34% Contractor.



74% Payment in Pesos.26% Payment in USD.



#### Soft Skills required.









Teamwork

Flexibility & Adaptation.

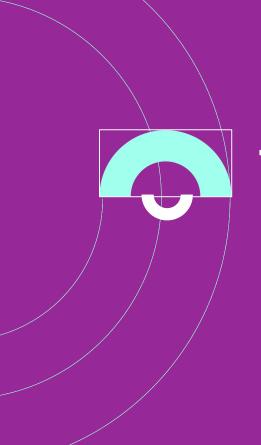
Leadership

Effective Communication





06



# Thank you!

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